

## SERVICES OVERVIEW

### Enterprise Resource Planning



*"We chose Clarion Consulting to implement the project as we value the strength of their consulting practice. Clarion's in-depth understanding of our business dynamics, track record in business process re-design and experience of working with other companies in the food sector gave us the edge we were looking for."*

Raymond Coyle, managing director, Largo Foods.

**Increased** globalisation and more intense competition is creating growing pressure for manufacturing companies, large and small to reduce costs and protect operating margins. Enterprise Resource Planning (ERP) is a suite of business process software which can help to increase control and management of a company's supply chain. From the purchase of raw materials through to product distribution, supply chain management is a business-critical application which can help to increase efficiencies, drive down costs, accelerate speed to market and increase customer satisfaction.

Clarion Consulting offers a turn-key ERP solution across the entire project lifecycle. From business process reviews and cost-benefit analyses to full ERP implementation and post-sales support, Clarion has completed deployments for both indigenous and high profile multinational organisations such as Batchelors, Wellman International and Gallahers.

Clarion Consulting takes a vendor-agnostic approach to ERP, having worked on projects for all the major vendors. Our best practice approach, developed by our team of ERP specialists over time, delivers a full range of services, designed to meet objectives, budgets and delivery timelines.

#### What type of ERP services does Clarion offer?

Clarion Consulting can offer a full suite of ERP and related services including;

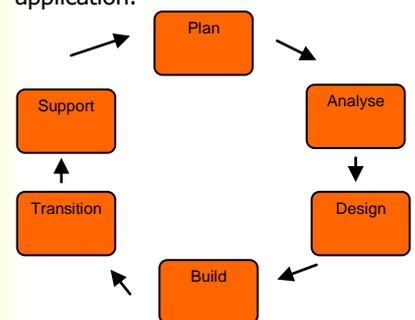
- ERP Feasibility Studies
- System Selection

- Cost/Benefit Analysis
- Project Planning and Management
- Project Team Training
- ERP Implementation
- Post-implementation Support

#### How does Clarion's approach differ from other ERP suppliers?

In parallel to any deployment, Clarion Consulting will engage its experienced consultants to **review the client's organisational structure and major business processes**. Firm recommendations are made which deliver tangible business benefits in terms of operational efficiencies and employee productivity and which immediately leverage the power of the new ERP system.

Clarion recognises that **speed of deployment** and minimising operational downtime is critical to any business. Clarion has developed its own Applications Implementation Methodology which represents a "fast-track" but methodical approach to systems implementation, resulting in greatly reduced deployment timescales and a smooth transition to the new application.





### What are the benefits of using our ERP services?

Clarion Consulting offers a turn-key ERP solution from business process reviews to ERP deployment and database administration services. One point of contact and one point of escalation provide **complete project transparency and seamless project delivery.**

Our modular approach to ERP coupled with swift deployment timescales allows companies to **minimise business disruption and maximise return on investment.**

Clarion's ERP solutions provide a solid platform for timely and accurate financial reporting facilitating more **informed decision-making and minimising business risk.**

Clarion Consulting has significant cross-sectoral expertise and its consultants bring with them a profound **understanding of your business environment and operational imperatives.**

### Enabling the Agile Enterprise

At Clarion Consulting, our ethos is one of working in close partnership with our clients to implement innovative, practical solutions to real business issues.

With offices in Ireland and the UK, our team of 40 consultants combines technical and business acumen to create customised solutions, designed to add real value and increase organisational agility.

Our consultants are highly experienced practitioners with significant commercial and operational IT experience. Using the right level of experience enables us to deploy smaller teams that move fast, and are highly cost-effective.

With a rapidly expanding blue chip customer base across public and private sectors, we openly share our project methodologies and frameworks and actively encourage customers to use our expertise to increase the skill sets of their own staff.



*"In choosing to work with Clarion, we felt very comfortable with their approach in terms of bundled product and professional services. The quality of the deployment plan will undoubtedly shorten the implementation cycle and IFS™ Windows-based™ system will reduce the learning curve for Burnside staff, without compromising the effectiveness of project delivery."*

Pat Byrne, Managing Director, Burnside Autocyl



*"We are satisfied that the IFS platform offers us a future-proofed, flexible and easy to use solution, designed to meet the mixed mode manufacturing and project requirements of a complex business such as E & I Engineering."*

Phillip O'Doherty, managing director, E&I Engineering.



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